

## Message Text

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21  
ORIGIN COME-00

INFO OCT-01 EUR-06 EB-05 ISO-00 CIAE-00 INR-10 NSAE-00

RSC-01 /023 R

66617  
DRAFTED BY: COM/ M R SMITH (558)  
APPROVED BY: EB/OCA/REP:MWDONOVAN  
R F STECHSCHULTE TDAD/BEWT  
P KRAMARIC OEWTD/BEWT  
H HEISS BEWT/COMM  
EB/EWT SHAAS  
EUR/SOV JLCOLBERT

----- 032804

R 142054Z JUN 74  
FM SECSTATE WASHDC  
TO AMEMBASSY MOSCOW

UNCLAS STATE 127390

E.O. 11652: N/A  
TAGS: BPRO, UR  
SUBJECT: \$200 MILLION SOVIET TELEPHONE EXCHANGE PROJECT

1. WE HAVE RECEIVED INDUSTRY INQUIRY CONCERNING REPORT  
IN MAY 27 EDITION ELECTRONIC NEWS CITING ITT AS SOLE US  
BIDDER ON \$200 MILLION SOVIET ELECTRONIC TELEPHONE EXCHANGE  
PROJECT. OTHER INTERNATIONAL BIDDERS IDENTIFIED INCLUDE  
CIT OF FRANCE (E10/E12 SYSTEM); SIEMENS OF WEST GERMANY  
(ESW-1 SYSTEM); NIPPON ELECTRIC AND HITCAHI OF JAPAN (D-10)  
AND ERICCSON OF SWEDEN (AKE-13 SYSTEM).

2. ACCORDING TO THE ELECTRONICS NEWS REPORT, THE \$200  
MILLION FACTORY IS THE LARGEST SINGLE ELECTRONICS PROJECT  
TO COME UP FOR BIDS IN THE USSR, WITH A POTENTIAL \$50  
MILLION IN ANNUAL PERIPHERAL TELEPHONE COMMUNICATIONS  
EQUIPMENT SALES.

3. ACTION REQUESTED: EMBASSY REQUESTED PROVIDE ADDITIONAL  
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DETAILS SUBJECT PROJECT, EXCLUDING DOCUMENTS SPECIFICALLY

RELATING TO ITT PROPOSAL. PARTICULARLY INTERESTED IN RECEIVING SOVIET TENDER ON THE PROJECT (IF ONE EXISTS) AND NAME AND ORGANIZATION OF PRINCIPAL SOVIET OFFICIALS RESPONSIBLE FOR PROJECT. WOULD ALSO APPRECIATE STATUS REPORT ON NEGOTIATIONS WITH COMPANIES CITED. SISCO

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 14 JUN 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974STATE127390  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** COM/ M R SMITH (558)  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740156-0084  
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**Handling Restrictions:** n/a  
**Image Path:**  
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**Line Count:** 66  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** shawdg  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 16 JUL 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <16 JUL 2002 by phillir0>; APPROVED <16 JAN 2003 by shawdg>  
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30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** \$200 MILLION SOVIET TELEPHONE EXCHANGE PROJECT  
**TAGS:** BPRO, UR  
**To:** MOSCOW  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005